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MARKETING

APPALACHIAN DISTRICT APPLES

1999 CROP

FEDERAL-STATE MARKET NEWS SERVICE

UNITED STATES DEPARTMENT OF AGRICULTURE
MARKETING SERVICE
FRUIT AND VEGETABLE DIVISION
MARKET NEWS SERVICE

in cooperation with

MARYLAND, PENNSYLVANIA, VIRGINIA, AND WEST VIRGINIA STATE
DEPARTMENTS OF AGRICULTURE



PREFACE

The Federal-State Market News Service collected daily apple shipments beginning August 4, 1999. Collection of shipping point price information and issuance of the daily Market Report for the 1999 season crop began August 10, 1999. The last f.o.b. report was issued April 16, 2000. Domestic and export shipments were collected separately and shipments were collected until April 30, 2000 although a few shippers continued to ship product through the summer months.

This summary was prepared by the Federal-State Market News Service located in Jessup, MD. This office is operated by the United States Department of Agriculture Agricultural Marketing Service in cooperation with the Maryland, Pennsylvania, Virginia and West Virginia State Departments of Agriculture.

The Appalachian District is composed of the following areas:

- | | | |
|---------------|----|--|
| Maryland | -- | The three eastern counties of Allegany, Washington, and Frederick. |
| Pennsylvania | -- | Primarily the southeastern counties of Franklin, Adams, York, Berks and Lehigh. |
| Virginia | -- | Roanoke and nearby points, northward including the Shenandoah Valley and growing areas immediately east of the Blue Ridge. |
| West Virginia | -- | The four eastern counties of Jefferson, Berkeley, Morgan, and Hampshire. |

We wish to express our sincere appreciation to the shippers, brokers, buyers, and other members of the industry for their cooperation in supplying the market information that made the daily market reports and this annual summary possible. Questions or comments can be directed by telephone to 410-799-4840, by facsimile to 410-799-8442 or via E-mail to holly.mozal@usda.gov.

Additional summaries can be purchased for a charge of \$20.00 per issue. Make checks payable to "USDA" and mail to:

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REVIEW OF THE 1999-2000 APPALACHIAN DISTRICT APPLE SEASON

MARKETING: The season was right on schedule despite the summer drought and heavy rains in late August and September. Apples were their sweetest ever and packouts were higher than expected. Cool weather in September and October helped color apples. There were a few reports concerning a problem of retaining labor for harvest. Market News issued the first price f.o.b. August 10, 1999. Heavy volume on the eastern seaboard and in competing growing areas in the states and abroad pushed prices lower than the previous season. The hot, dry weather in the southern part of the Appalachian District caused sunburn of some fruit. Some growers choose not to harvest all of their fruit because of the low prices, heavy volume, and/or fruit condition resulting in some fruit being left in the orchards. Parts of the New York crop was affected by a wind and hail storm in September and Washington experienced hot, damp stressful weather during their harvest, which also resulted in lower quality fruit. Harvest was finished by late October. Decreased sales to Asia, Mexico, and Latin America coupled with large supplies in competing domestic areas led to lighter demand and lower prices during mid-November and December. By January, prices had decreased \$2.00-3.00 to their lowest point from their September levels. Below normal export movement was due to troubled economies around the globe and normal export markets were using lower priced fruit from Chile and the Northwest. The Washington state crop was larger sized than normal due to abundant rain and the eastern states had the more small size fruit, which export countries desired. Retail chain store promotions and the school lunch program helped move much of the eastern fruit. These chain promotions, in particular the Eastern Select promotions, were offered during mid-September through mid-December and from January to March. A hard freeze hit the California citrus crop and mid-western snow storms in January slightly increased movement for eastern shippers. Golden Delicious moved very good throughout the season. Red Delicious moved moderately for tray packed 100s and larger; however, movement was fair on Red Delicious bags due to a heavier than average volume on small, Combination grade apples. New York competed heavily for market share on their Red Rome variety. Controlled atmosphere rooms were opened by mid-February and the apples brought \$.50-1.00 higher than regular storage. A few shippers opened rooms before certification for supplies of special storage Golden Delicious. Fresh market prices increased in March and April by \$2.00-3.00 for Golden Delicious and \$1.00-2.00 for Red Delicious and Red Rome. At this time many shippers had finished for the season and supplies of larger sized eastern apples decreased. Processors raised the market for juice apples and a few shippers diverted their fresh market supplies of small Red Delicious apples to the processors because of sluggish fresh market movement. The last f.o.b. price report was issued April 16, 2000.

PRODUCTION AND SHIPMENTS: The Appalachian District total production was 1045 million pounds of apples according to August 2000 reports on total production compiled by the United States Department of Agriculture, National Agriculture Statistics Service (NASS). This was approximately 22% higher than 1998's crop of 820 million pounds and 8% higher than 1997's production of 966 million pounds. Total U.S. production for 1999-2000 season was 10,580 million pounds. This figure was 9% lower than 1998's U.S. production of 11,646.4 million pounds. The final Appalachian District production figures for 1996, 1995 and 1994 were 800, 1,100, and 890 million pounds respectively.

Production estimates by individual states in million pounds for 1999, 1998, 1997 and 1996 respectively were: Maryland 38, 35, 45, 28; Pennsylvania 505, 395, 525, 391; Virginia 360, 280, 262, 260; and West Virginia 145, 110, 110, 100. Total fresh shipments of the 1999 Appalachian crop as collected by the Market News Service through May 30, 2000 were 2,235 loads based on 40,000 pounds per load (8,941 10,000 pound

units). This is a 16% increase from 1998's 1,888 loads (collected through April 30, 1999). Shipments from past seasons are as follows: 1997 - 2,455 loads, 1996 - 1,815 loads, 1995 - 2,597 loads. Domestic shipments through May 30, 2000 totaled 1,934 loads. In 1998-1999, 1,764 loads were shipped domestically through April 30, 1999. The most active shipping weeks occurred the weeks ending October 23 and December 11, with 85 and 75 loads, respectively. An occasional shipper continued to move fruit through the summer; however, these figures were not collected. Like last season, the heaviest shipping weeks corresponded with retail promotions. Export movement for the 1999-2000 season was excellent for this area due to the excellent color, quality and small size of the fruit. Total export shipments as collected by Market News were 302 loads compared to 124 loads for 1998-99. This is a substantial 59% increase from the 1998 season. In 1997, 275 loads were exported. The period of most active export movement occurred the week ending December 11 with 42 loads exported. Last years busiest export week occurred the week ending December 21, 1998 with 21 loads. Appalachian District apples were exported to the following countries during the 1999 season: Barbados, Canada, Colombia, Costa Rica, Dominican Republic, El Salvador, Finland, Guatemala, Honduras, Israel, Nicaragua, Panama, Puerto Rico, Surinam, Sweden, Trinidad, and Venezuela.

GROWING CONDITIONS AND HARVEST: The spring bloom period experienced freezing temperatures on April 9 and 10 with temperatures in the low to mid twenties. A few areas experienced temperatures in the high teens on the evening of the ninth. Some damage occurred; however, the damage was very spotty within the orchards. The late spring brought good pollination and good growing conditions with ample rainfall. By late summer, fruit maturity and color lagged due to unusually hot, dry weather conditions, which continued into the fall harvest. Severe drought conditions were experienced in most areas of the Appalachia with water tables well below normal. This caused the fruit to remain small and not color as well. In addition, the dry, hot weather caused some fruit to sunburn in the lower Appalachian District. Some growers who had irrigation were able to produce some larger sized fruit. The dry weather increased sugar content and improved storage quality, which was a plus for processors and storage fruit. Quality of the Golden Delicious, Red Delicious, and Red Rome varieties was reported to be the best they have been in years; however, size was lacking. By late October, harvest was complete and temperatures were finally more seasonable. Water tables remained below normal. Apple bearing acreage and yield per acre for 1999 was reported at 461,500 bearing acres at 11.5 tons per acre. The 1998 figure was 467,600 acres at 12.5 tons per acre as reported by NASS.

PACKAGING AND MARKETING: The predominant packs were tray packed cartons and 12 3-lb film bag containers. Also in large volume were 8 5-lb film bags and a few 10 4-pound bags. An occasional shipper packed heavy packs, loose bushels, and film over wrapped trays. Most domestic tray pack demand was for fruit sized 88s-100s; however, heaviest volume on Red Delicious ran to size 125s, Golden Delicious to size 100s, and Red Rome to sizes 88s-100s. Export demand was for fruit sized 113s-125s.

TRANSPORTATION TRENDS: All apples from the Appalachian District are moved by truck. Availability of trucks for the season was generally adequate except from January to May when availability was short due to difficulty in obtaining full load orders and the sharp increase in fuel prices kept many drivers off the roads. The Market News truck rate report from the Appalachian District reported prices of \$90.00 per load for a 45-48' trailer from the Appalachian District to New York City, NY. This was based on a 40,000 container load. Also, due to sharp increases in fuel prices, many transportation companies were charging this base rate plus fuel surcharges in varying amounts to transport apples.

**Apples, Commercial: Total and Utilized Production
by State and United States, 1997-99**

State	Total Production			Utilized Production			
	1997		1998	1999	1997		1998
	Million Pounds						
AZ	45.0	46.0	34.3	44.1	45.0	32.0	
AR	7.2	4.5	5.4	7.1	3.6	4.2	
CA	962.0	860.0	825.0	962.0	860.0	825.0	
CO	35.0	65.0	8.0	34.0	59.0	8.0	
CT	24.0	17.5	23.0	23.0	17.0	22.0	
GA	15.0	11.0	12.0	14.0	8.0	11.0	
ID	110.0	155.0	70.0	110.0	115.0	70.0	
IL	74.0	45.0	58.5	67.0	35.0	42.5	
IN	50.0	54.0	60.3	48.0	50.0	54.8	
IA	13.0	8.7	11.0	7.5	8.1	11.0	
KS	7.5	1.6	7.2	6.4	0.9	5.2	
KY	6.5	11.0	9.0	5.8	9.0	7.0	
ME	64.0	44.5	72.0	62.0	43.0	61.0	
MD	46.0	34.6	38.0	44.5	34.0	38.0	
MA	60.0	32.0	65.0	58.5	29.5	57.0	
MI	1,000.0	1,000.0	1,210.0	1,000.0	960.0	1,190.0	
MN	22.0	23.8	24.9	17.5	18.7	19.3	
MO	53.0	34.0	49.0	50.5	29.0	46.0	
NH	40.5	19.0	43.5	40.0	19.0	42.0	
NJ	55.0	55.0	50.0	55.0	54.0	50.0	
NM	7.0	8.0	2.0	7.0	8.0	2.0	
NY	1,120.0	1,070.0	1,260.0	1,120.0	960.0	1,230.0	
NC	152.0	185.0	190.0	150.0	135.0	170.0	
OH	60.0	80.0	100.0	60.0	75.0	91.0	
OR	160.0	180.0	150.0	160.0	143.0	145.0	
PA	535.0	395.0	505.0	525.0	388.0	505.0	
RI	3.6	2.6	3.6	3.4	2.2	2.9	
SC	60.0	45.0	32.0	56.0	42.0	30.0	
TN	10.0	12.5	9.5	8.5	9.0	8.0	
UT	42.0	45.0	9.0	41.0	31.0	9.0	
VT	50.0	35.0	60.0	49.0	33.5	52.0	
VA	270.0	280.0	360.0	262.0	269.0	350.0	
WA	5,000.0	6,600.0	5,000.0	5,000.0	6,100.0	5,000.0	
WV	115.0	110.0	145.0	110.0	107.0	140.0	
WI	49.5	76.1	77.4	45.5	62.0	60.6	
US	10,323.8	11,646.4	10,579.6	10,254.3	10,762.5	10,391.5	

SHIPMENTS BY COMMODITIES, ORIGINS AND MONTHS
(AMOUNTS ARE SHOWN IN UNITS OF 100,000 LBS)
1999 - 2000

ORIGIN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
APPLES												
TRUCK												
APPALACHIA	-	5	56	125	93	107	89	105	89	56	50	-
APPALACHIA EXPT	-	-	-	17	47	33	7	6	6	3	1	-
CALIF-CENTRAL	9	200	382	424	319	196	175	163	90	54	34	-
CALIF-CENTRAL EXPT	-	99	47	145	91	18	25	15	5	1	-	-
IDAHO	-	-	28	93	83	46	49	45	25	2	-	-
IDAHO EXPT	-	-	4	12	22	22	31	22	22	11	-	-
MAINE	-	-	6	29	21	19	21	19	14	18	11	6
MASSACHUSETTS	-	-	2	61	40	30	40	30	31	38	36	13
MICHIGAN	1	75	302	487	318	308	341	292	234	256	156	128
NEW HAMPSHIRE	-	-	1	8	5	5	5	6	4	5	4	3
NEW YORK	-	46	154	287	212	185	215	192	188	195	139	108
NORTH CAROLINA	-	6	171	36	-	-	-	-	-	-	-	-
OREGON	2	1	18	108	104	84	54	59	68	45	29	9
OREGON EXPT	-	-	-	-	114	-	-	-	-	-	-	-
VERMONT	-	-	-	6	5	14	10	5	9	12	7	4
WASHINGTON	1692	1503	1367	2112	1997	2134	1970	2091	2184	2544	1627	1626
WASHINGTON EXPT	692	760	282	663	728	821	1364	820	973	1080	745	671
TOTAL	2396	2695	2820	4613	4199	4022	4396	3870	3942	4320	2839	2568
PIGGYBACK												
CALIF-CENTRAL	-	8	10	6	8	7	2	2	8	7	6	1
OREGON	12	6	15	11	4	9	6	5	2	9	2	6
WASHINGTON	17	30	34	27	60	46	45	50	84	64	41	47
WASHINGTON EXPT	-	1	2	5	10	6	6	2	-	-	-	-
TOTAL	29	45	61	49	82	68	59	59	94	80	49	54
RAIL												
IDAHO	-	-	-	-	1	-	-	-	-	-	-	-
OREGON	-	-	-	-	-	-	-	-	-	-	-	-
WASHINGTON	1	-	-	14	67	18	5	12	4	1	1	1
TOTAL	1	-	-	14	68	18	5	12	4	1	1	1
U.S. TOTAL	2426	2740	2881	4676	4349	4108	4460	3941	4040	4401	2889	2623
IMPORT												
ARGENTINA	-	-	-	-	-	-	-	17	10	10	6	-
AUSTRALIA	-	-	-	5	-	3	-	-	-	-	-	-
BRAZIL	-	-	-	-	-	-	-	-	-	-	-	3
CANADA	13	22	119	244	134	102	97	81	70	53	47	33
CHILE	58	12	-	-	-	-	-	26	232	227	214	160
NEW ZEALAND	313	88	21	-	-	-	-	-	9	265	455	228
SOUTH AFRICA	80	126	-	-	-	-	-	-	1	3	7	29
URUGUAY	-	-	-	-	-	-	-	-	5	9	4	-
IMPORT TOTAL	464	248	140	244	134	102	97	124	327	567	733	453

Appalachian Weekly Domestic and Export Truck Shipments

Week Ending	1999 Domestic	1999 Export	1999 Total Domestic & Export	1998 Total Domestic & Export	1997 Total Domestic & Export
Aug 14	4		4	3	-
Aug 21	2		2	11	4
Aug 28	5		5	10	5
Sep 04	5		5	6	5
Sep 14	8		8	15	9
Sep 21	25		25	49	13
Sep 28	70		70	65	34
Oct 02	58	1	59	63	74
Oct 09	63	6	69	71	57
Oct 16	65	9	74	106	87
Oct 23	86	14	99	82	90
Oct 30	72	15	87	104	117
Nov 06	68	21	89	78	90
Nov 13	55	23	77	81	104
Nov 20	44	36	80	36	76
Nov 27	47	32	78	67	97
Dec 04	61	35	96	60	91
Dec 11	77	42	119	01	99
Dec 18	71	8	79	79	102
Dec 25	47	1	48	59	80
Jan 01	39	4	43	31	30
Jan 08	38	5	43	33	66
Jan 15	69	5	74	53	79
Jan 22	47	3	50	48	68
Jan 29	52	5	56	40	62
Feb 05	60	5	65	39	70
Feb 12	61	1	62	51	68
Feb 19	67	6	73	46	78
Feb 26	67	2	69	56	58
Mar 04	56	4	60	55	54
Mar 11	55	4	59	39	67
Mar 18	40	2	42	49	53
Mar 25	49	3	52	33	52
Apr 01	41	3	44	37	71
Apr 08	46	3	49	26	47
Apr 15	39	2	41	30	40
Apr 22	28	2	30	24	37
Apr 29	26	1	27	31	37
May 06	33	0	33	29*	31
May 13	34	3	37		30
May 20	23	0	23		31
May 26	29	0	29		27
Jun 03	6*	0*	6*		33*
Total	1,938	306	2,240	1,889	2,455

* Last Report

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)
Sales F.O.B. Shipping Point Basis
APPLES - 1999 Season

REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk
RED DELICIOUS U.S. ExFcy 80s-88s	RED DELICIOUS U.S. ExFcy 100s	RED DELICIOUS U.S. ExFcy 113s	RED DELICIOUS U.S. ExFcy 125s

14-AUG-1999	-	-	-
21-AUG-1999	-	-	-
28-AUG-1999	-	-	-
04-SEP-1999	-	-	-
11-SEP-1999	-	-	-
18-SEP-1999	-	-	-
25-SEP-1999	-16.00	15.00-16.00	-15.00
02-OCT-1999	14.00-16.00	14.00-15.00	13.00-15.00
09-OCT-1999	-14.00	13.00-14.00	13.00-14.00
16-OCT-1999	-14.00	13.00-14.00	-13.00
23-OCT-1999	12.00-14.00	12.00-13.00	-12.00
30-OCT-1999	-12.00	-12.00	11.00-12.00
06-NOV-1999	-12.00	-12.00	11.00-12.00
13-NOV-1999	-12.00	-12.00	11.00-12.00
20-NOV-1999	-12.00	-12.00	11.00-12.00
27-NOV-1999	-12.00	-12.00	11.00-12.00
04-DEC-1999	-12.00	-12.00	11.00-12.00
11-DEC-1999	-12.00	-12.00	11.00-12.00
18-DEC-1999	-12.00	-12.00	11.00-12.00
25-DEC-1999	-12.00	-12.00	11.00-12.00
01-JAN-2000	-12.00	-12.00	-
08-JAN-2000	-12.00	-12.00	-
15-JAN-2000	-12.00	-12.00	-
22-JAN-2000	-12.00	-12.00	-12.00
29-JAN-2000	-12.00	-12.00	-12.00
05-FEB-2000	-12.00	-12.00	-12.00
12-FEB-2000	-12.00	-12.00	-12.00
19-FEB-2000	-12.00	-12.00	-
26-FEB-2000	-	-	-
04-MAR-2000	-	-	-
11-MAR-2000	-	-	-
18-MAR-2000	-	-	-
25-MAR-2000	-	-	-
01-APR-2000	-	-	-
08-APR-2000	-	-	-
15-APR-2000	-	-	-

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)

Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk
RED DELICIOUS U.S. ExFcy 80s-88s	RED DELICIOUS U.S. ExFcy 100s	RED DELICIOUS U.S. ExFcy 113s	RED DELICIOUS U.S. ExFcy 125s

14-AUG-1999	-	-	-	-
21-AUG-1999	-	-	-	-
28-AUG-1999	-	-	-	-
04-SEP-1999	-	-	-	-
11-SEP-1999	-	-	-	-
18-SEP-1999	-	-	-	-
25-SEP-1999	-	-	-	-
02-OCT-1999	-	-	-	-
09-OCT-1999	-	-	-	-
16-OCT-1999	-	-	-	-
23-OCT-1999	-	-	-	-
30-OCT-1999	-	-	-	-
06-NOV-1999	-	-	-	-
13-NOV-1999	-	-	-	-
20-NOV-1999	-	-	-	-
27-NOV-1999	-	-	-	-
04-DEC-1999	-	-	-	-
11-DEC-1999	-	-	-	-
18-DEC-1999	-	-	-	-
25-DEC-1999	-	-	-	-
01-JAN-2000	-	-	-	-
08-JAN-2000	-	-	-	-
15-JAN-2000	-	-	-	-
22-JAN-2000	-	-	-	-
29-JAN-2000	-	-	-	-
05-FEB-2000	-12.00	-12.00	-12.00	-12.00
12-FEB-2000	-12.00	-12.00	-12.00	-12.00
19-FEB-2000	-12.00	-12.00	-12.00	-12.00
26-FEB-2000	12.00-13.00	12.00-13.00	-12.00	-12.00
04-MAR-2000	12.00-14.00	12.00-14.00	12.00-14.00	12.00-14.00
11-MAR-2000	12.00-14.00	12.00-14.00	12.00-14.00	12.00-14.00
18-MAR-2000	12.00-14.00	12.00-14.00	12.00-14.00	12.00-14.00
25-MAR-2000	12.00-14.00	12.00-14.00	12.00-14.00	12.00-14.00
01-APR-2000	13.00-14.00	13.00-14.00	12.00-14.00	-
08-APR-2000	-14.00	13.00-14.00	13.00-14.00	-
15-APR-2000	-14.00	13.00-14.00	13.00-14.00	-

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk
RED DELICIOUS Comb U.S. ExFcy-U.S. 80s-88s	RED DELICIOUS Comb U.S. ExFcy-U.S. 100s	RED DELICIOUS Comb U.S. ExFcy-U.S. 113s	RED DELICIOUS Comb U.S. ExFcy-U.S. 125s

14-AUG-1999	-	-	-
21-AUG-1999	-	-	-
28-AUG-1999	-	-	-
04-SEP-1999	-	-	-
11-SEP-1999	-	-	-
18-SEP-1999	-	-	-
25-SEP-1999	-	-13.00	-13.00
02-OCT-1999	-12.00	12.00-13.00	-11.00
09-OCT-1999	11.00-12.00	11.00-12.00	10.00-11.00
16-OCT-1999	11.00-12.00	11.00-12.00	10.00-11.00
23-OCT-1999	-11.00	-11.00	-10.00
30-OCT-1999	-11.00	-11.00	-10.00
06-NOV-1999	10.00-11.00	10.00-11.00	-10.00
13-NOV-1999	10.00-11.00	10.00-11.00	-10.00
20-NOV-1999	-10.00	-10.00	-10.00
27-NOV-1999	-10.00	-10.00	-10.00
04-DEC-1999	-10.00	-10.00	-10.00
11-DEC-1999	-10.00	-10.00	9.00-10.00
18-DEC-1999	-10.00	-10.00	9.00-10.00
25-DEC-1999	-10.00	-10.00	-10.00
01-JAN-2000	-10.00	-10.00	9.00-10.00
08-JAN-2000	-10.00	-10.00	9.00-10.00
15-JAN-2000	-10.00	-10.00	9.00-10.00
22-JAN-2000	-10.00	-10.00	-10.00
29-JAN-2000	-10.00	-10.00	-10.00
05-FEB-2000	-10.00	-10.00	-10.00
12-FEB-2000	-10.00	-10.00	-10.00
19-FEB-2000	-	-	-
26-FEB-2000	-	-	-
04-MAR-2000	-	-	-
11-MAR-2000	-	-	-
18-MAR-2000	-	-	-
25-MAR-2000	-	-	-
01-APR-2000	-	-	-
08-APR-2000	-	-	-
15-APR-2000	-	-	-

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)

Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk
RED DELICIOUS Comb U.S. ExFcy-U.S. 80s-88s	RED DELICIOUS Comb U.S. ExFcy-U.S. 100s	RED DELICIOUS Comb U.S. ExFcy-U.S. 113s	RED DELICIOUS Comb U.S. ExFcy-U.S. 125s	RED DELICIOUS Comb U.S. ExFcy-U.S. 138s

14-AUG-1999	-	-	-	-
21-AUG-1999	-	-	-	-
28-AUG-1999	-	-	-	-
04-SEP-1999	-	-	-	-
11-SEP-1999	-	-	-	-
18-SEP-1999	-	-	-	-
25-SEP-1999	-	-	-	-
02-OCT-1999	-	-	-	-
09-OCT-1999	-	-	-	-
16-OCT-1999	-	-	-	-
23-OCT-1999	-	-	-	-
30-OCT-1999	-	-	-	-
06-NOV-1999	-	-	-	-
13-NOV-1999	-	-	-	-
20-NOV-1999	-	-	-	-
27-NOV-1999	-	-	-	-
04-DEC-1999	-	-	-	-
11-DEC-1999	-	-	-	-
18-DEC-1999	-	-	-	-
25-DEC-1999	-	-	-	-
01-JAN-2000	-	-	-	-
08-JAN-2000	-	-	-	-
15-JAN-2000	-	-	-	-
22-JAN-2000	-	-	-	-
29-JAN-2000	-	-	-	-
05-FEB-2000	-	-	-	-
12-FEB-2000	-10.00	-10.00	-10.00	-
19-FEB-2000	-10.00	-10.00	-10.00	-
26-FEB-2000	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
04-MAR-2000	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
11-MAR-2000	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
18-MAR-2000	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
25-MAR-2000	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
01-APR-2000	-	-	-10.50	-10.50
08-APR-2000	-	-	-	-
15-APR-2000	-	-	-	-

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)

Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk
GOLDEN DELICIOUS U.S. ExFcy 80s-88s	GOLDEN DELICIOUS U.S. ExFcy 100s	GOLDEN DELICIOUS U.S. ExFcy 113s	GOLDEN DELICIOUS U.S. ExFcy 125s

14-AUG-1999	-	-	-
21-AUG-1999	-	-	-
28-AUG-1999	-	-	-
04-SEP-1999	-	-	-
11-SEP-1999	-	-	-
18-SEP-1999	-	-	-
25-SEP-1999	16.00-17.00	15.00-16.00	-15.00
02-OCT-1999	14.00-16.00	14.00-16.00	14.00-16.00
09-OCT-1999	-14.00	-14.00	13.00-14.00
16-OCT-1999	-14.00	-14.00	-13.00
23-OCT-1999	12.00-14.00	12.00-14.00	-12.00
30-OCT-1999	12.00-14.00	12.00-14.00	-12.00
06-NOV-1999	12.00-14.00	12.00-14.00	-12.00
13-NOV-1999	12.00-13.00	12.00-13.00	-12.00
20-NOV-1999	12.00-13.00	12.00-13.00	-12.00
27-NOV-1999	12.00-13.00	12.00-13.00	-12.00
04-DEC-1999	12.00-14.00	12.00-13.00	-12.00
11-DEC-1999	13.00-14.00	12.00-13.00	-12.00
18-DEC-1999	13.00-14.00	-13.00	-12.00
25-DEC-1999	13.00-14.00	13.00-14.00	-12.00
01-JAN-2000	13.00-14.00	13.00-14.00	12.00-13.00
08-JAN-2000	13.00-14.00	13.00-14.00	12.00-13.00
15-JAN-2000	13.00-14.00	13.00-14.00	12.00-13.00
22-JAN-2000	13.00-14.00	13.00-14.00	12.00-13.00
29-JAN-2000	13.00-14.00	13.00-14.00	12.00-13.00
05-FEB-2000	-	-	-
12-FEB-2000	-	-	-
19-FEB-2000	-	-	-
26-FEB-2000	-	-	-
04-MAR-2000	-	-	-
11-MAR-2000	-	-	-
18-MAR-2000	-	-	-
25-MAR-2000	-	-	-
01-APR-2000	-	-	-
08-APR-2000	-	-	-
15-APR-2000	-	-	-

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)

Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk
GOLDEN DELICIOUS U.S. ExFcy 80s-88s	GOLDEN DELICIOUS U.S. ExFcy 100s	GOLDEN DELICIOUS U.S. ExFcy 113s	GOLDEN DELICIOUS U.S. ExFcy 125s

14-AUG-1999	-	-	-	-
21-AUG-1999	-	-	-	-
28-AUG-1999	-	-	-	-
04-SEP-1999	-	-	-	-
11-SEP-1999	-	-	-	-
18-SEP-1999	-	-	-	-
25-SEP-1999	-	-	-	-
02-OCT-1999	-	-	-	-
09-OCT-1999	-	-	-	-
16-OCT-1999	-	-	-	-
23-OCT-1999	-	-	-	-
30-OCT-1999	-	-	-	-
06-NOV-1999	-	-	-	-
13-NOV-1999	-	-	-	-
20-NOV-1999	-	-	-	-
27-NOV-1999	-	-	-	-
04-DEC-1999	-	-	-	-
11-DEC-1999	-	-	-	-
18-DEC-1999	-	-	-	-
25-DEC-1999	-	-	-	-
01-JAN-2000	-	-	-	-
08-JAN-2000	-	-	-	-
15-JAN-2000	-	-	-	-
22-JAN-2000	-	-	-	-
29-JAN-2000	-	-	-	-
05-FEB-2000	13.00-14.00	13.00-14.00	12.00-13.00	12.00-13.00
12-FEB-2000	13.00-14.00	13.00-14.00	12.00-13.00	12.00-13.00
19-FEB-2000	13.00-14.00	13.00-14.00	12.00-13.00	12.00-13.00
26-FEB-2000	-	13.00-14.00	12.00-13.00	12.00-13.00
04-MAR-2000	-	13.00-14.00	12.00-14.00	12.00-14.00
11-MAR-2000	-	-14.00	13.00-14.00	13.00-14.00
18-MAR-2000	-	-14.00	13.00-14.00	13.00-14.00
25-MAR-2000	-	-14.00	13.00-14.00	13.00-14.00
01-APR-2000	-	-14.00	13.00-14.00	-
08-APR-2000	-	-14.00	-14.00	-
15-APR-2000	-	-14.00	-14.00	-

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis
 APPLES - 1999 Season

REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk
GOLDEN DELICIOUS Comb U.S. ExFcy-U.S. 88s	GOLDEN DELICIOUS Comb U.S. ExFcy-U.S. 100s	GOLDEN DELICIOUS Comb U.S. ExFcy-U.S. 113s	GOLDEN DELICIOUS Comb U.S. ExFcy-U.S. 125s

14-AUG-1999	-	-	-
21-AUG-1999	-	-	-
28-AUG-1999	-	-	-
04-SEP-1999	-	-	-
11-SEP-1999	-	-	-
18-SEP-1999	-	-	-
25-SEP-1999	-	-	-
02-OCT-1999	-12.00	-12.00	-
09-OCT-1999	11.00-12.00	11.00-12.00	-
16-OCT-1999	11.00-12.00	11.00-12.00	-
23-OCT-1999	-11.00	-11.00	-10.00
30-OCT-1999	-11.00	-11.00	-10.00
06-NOV-1999	10.00-11.00	10.00-11.00	-10.00
13-NOV-1999	10.00-11.00	10.00-11.00	-10.00
20-NOV-1999	-10.00	-10.00	-10.00
27-NOV-1999	-10.00	-10.00	-10.00
04-DEC-1999	10.00-11.00	-10.00	-10.00
11-DEC-1999	10.00-11.00	-10.00	-10.00
18-DEC-1999	10.00-11.00	-10.00	-10.00
25-DEC-1999	10.00-11.00	-10.00	-10.00
01-JAN-2000	-	-	-
08-JAN-2000	-	-	-
15-JAN-2000	-	-	-
22-JAN-2000	-10.00	-10.00	-
29-JAN-2000	-10.00	-10.00	-
05-FEB-2000	-	-	-
12-FEB-2000	-	-	-
19-FEB-2000	-	-	-
26-FEB-2000	-	-	-
04-MAR-2000	-	-	-
11-MAR-2000	-	-	-
18-MAR-2000	-	-	-
25-MAR-2000	-	-	-
01-APR-2000	-	-	-
08-APR-2000	-	-	-
15-APR-2000	-	-	-

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis
 APPLES - 1999 Season

CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	REGULAR STORAGE ctns trypk
GOLDEN DELICIOUS Comb U.S. ExFcy-U.S. 80s-88s	GOLDEN DELICIOUS Comb U.S. ExFcy-U.S. 100s	GOLDEN DELICIOUS Comb U.S. ExFcy-U.S. 125s	GRANNY SMITH U.S. ExFcy 88s-100s

14-AUG-1999	-	-	-
21-AUG-1999	-	-	-
28-AUG-1999	-	-	-
04-SEP-1999	-	-	-
11-SEP-1999	-	-	-
18-SEP-1999	-	-	-
25-SEP-1999	-	-	-
02-OCT-1999	-	-	-
09-OCT-1999	-	-	-
16-OCT-1999	-	-	-
23-OCT-1999	-	-	-
30-OCT-1999	-	-	-
06-NOV-1999	-	-	-
13-NOV-1999	-	-	-
20-NOV-1999	-	-	-
27-NOV-1999	-	-	-
04-DEC-1999	-	-	-
11-DEC-1999	-	-	-
18-DEC-1999	-	-	-
25-DEC-1999	-	-	-
01-JAN-2000	-	-	-
08-JAN-2000	-	-	-
15-JAN-2000	-	-	-
22-JAN-2000	-	-	12.00-14.00
29-JAN-2000	-	-	12.00-14.00
05-FEB-2000	-10.00	-10.00	12.00-14.00
12-FEB-2000	-10.00	-10.00	-
19-FEB-2000	-10.00	-10.00	-
26-FEB-2000	-	-	-
04-MAR-2000	-	-	-
11-MAR-2000	-	-	-11.00
18-MAR-2000	-	-	-11.00
25-MAR-2000	-	-	-11.00
01-APR-2000	-	-	-11.00
08-APR-2000	-	-	-
15-APR-2000	-	-	-

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)
Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk
FUJI U.S. ExFcy 100s	GALA U.S. ExFcy 88s	GALA U.S. ExFcy 100s	RED ROME U.S. ExFcy 80s-88s	RED ROME U.S. ExFcy 100s

14-AUG-1999	-	-	-	-
21-AUG-1999	-	-	-	-
28-AUG-1999	-	-	-	-
04-SEP-1999	-	-	-	-
11-SEP-1999	-	-	-	-
18-SEP-1999	-	-	-	-
25-SEP-1999	-	-	18.00-19.00	-
02-OCT-1999	-	-	-	-
09-OCT-1999	-	-	-	-
16-OCT-1999	-	-	-	-14.00
23-OCT-1999	-	17.00-19.00	17.00-19.00	-14.00
30-OCT-1999	-	-18.00	-18.00	-14.00
06-NOV-1999	-	18.00-20.00	18.00-20.00	-14.00
13-NOV-1999	-	-	-	13.00-14.00
20-NOV-1999	-	-	-	13.00-14.00
27-NOV-1999	-	-	-	13.00-14.00
04-DEC-1999	-	-	-	12.00-14.00
11-DEC-1999	-	-	-	-12.00
18-DEC-1999	-	-	-	-12.00
25-DEC-1999	-	-	-	-12.00
01-JAN-2000	-	-	-	-12.00
08-JAN-2000	-	-	-	-12.00
15-JAN-2000	-	-	-	-
22-JAN-2000	-16.00	-	-	-
29-JAN-2000	-16.00	-	-	-
05-FEB-2000	-	-	-	-
12-FEB-2000	-	-	-	-
19-FEB-2000	-	-	-	-11.00 ss
26-FEB-2000	-	-	-	10.00-11.00 ss
04-MAR-2000	-	-	-	10.00-11.00 ss
11-MAR-2000	-	-	-	-
18-MAR-2000	-	-	-	-
25-MAR-2000	-	-	-	-
01-APR-2000	-	-	-	-
08-APR-2000	-	-	-	-
15-APR-2000	-	-	-	-

ss = Special Storage

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

REGULAR STORAGE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk
RED ROME U.S. ExFcy 113s	RED ROME U.S. ExFcy 80s-100s	RED ROME Comb U.S. ExFcy-U.S. 88s	RED ROME Comb U.S. ExFcy-U.S. 100s	RED ROME Comb U.S. ExFcy-U.S. 113s

14-AUG-1999	-	-	-	-
21-AUG-1999	-	-	-	-
28-AUG-1999	-	-	-	-
04-SEP-1999	-	-	-	-
11-SEP-1999	-	-	-	-
18-SEP-1999	-	-	-	-
25-SEP-1999	-	-	-	-
02-OCT-1999	-	-	-	-
09-OCT-1999	-	-	-	-
16-OCT-1999	-	-	-13.00	-
23-OCT-1999	-	-12.00	-12.00	-
30-OCT-1999	-	-12.00	-12.00	10.00-11.00
06-NOV-1999	-	-12.00	-12.00	10.00-11.00
13-NOV-1999	-	-12.00	-12.00	10.00-11.00
20-NOV-1999	-13.00	-10.00	-10.00	-10.00
27-NOV-1999	-13.00	-10.00	-10.00	-10.00
04-DEC-1999	12.00-13.00	-10.00	-10.00	-10.00
11-DEC-1999	-12.00	-10.00	-10.00	-10.00
18-DEC-1999	-12.00	-10.00	-10.00	-10.00
25-DEC-1999	-	-10.00	-10.00	-
01-JAN-2000	-	-10.00	-10.00	-
08-JAN-2000	-	-10.00	-10.00	-
15-JAN-2000	-	-10.00	-10.00	-
22-JAN-2000	-	8.00-10.00	8.00-10.00	-
29-JAN-2000	-	8.00-10.00	8.00-10.00	-
05-FEB-2000	-	8.00-10.00	8.00-10.00	-
12-FEB-2000	-	8.00-10.00	8.00-10.00	-
19-FEB-2000	-	8.00-10.00	8.00-10.00	-
26-FEB-2000	-	8.00-10.00 ss	8.00-10.00	-
04-MAR-2000	-11.00	8.00-10.00 ss	8.00-10.00 ss	-
11-MAR-2000	-11.00	-10.00 ss	-	-
18-MAR-2000	-11.00	-10.00 ss	-	-
25-MAR-2000	-11.00	-10.00 ss	-	-
01-APR-2000	-	12.00-14.00	-	-
08-APR-2000	-	12.00-14.00	-	-
15-APR-2000	-	12.00-14.00	-	-

ss = Special Storage

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

REGULAR STORAGE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	CONTROLLED ATMOSPHERE ctns trypk	REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns trypk
RED ROME Comb U.S. ExFcy-U.S. 125s	RED ROME Comb U.S. ExFcy-U.S. 80s-88s	RED ROME Comb U.S. ExFcy-U.S. 100s	GINGER GOLD U.S. ExFcy 80s-88s	GINGER GOLD U.S. ExFcy 100s

14-AUG-1999	-	-	-	-
21-AUG-1999	-	-	-	-
28-AUG-1999	-	-	-	-
04-SEP-1999	-	-	-	-
11-SEP-1999	-	-	14.00-18.00	14.00-16.00
18-SEP-1999	-	-	14.00-16.00	14.00-14.50
25-SEP-1999	-	-	-14.00	-14.00
02-OCT-1999	-	-	-	-14.00
09-OCT-1999	-	-	-	-
16-OCT-1999	-	-	-	-
23-OCT-1999	-	-	-	-
30-OCT-1999	10.00-11.00	-	-	-
06-NOV-1999	10.00-11.00	-	-	-
13-NOV-1999	10.00-11.00	-	-	-
20-NOV-1999	-10.00	-	-	-
27-NOV-1999	-10.00	-	-	-
04-DEC-1999	-10.00	-	-	-
11-DEC-1999	-	-	-	-
18-DEC-1999	-	-	-	-
25-DEC-1999	-	-	-	-
01-JAN-2000	-	-	-	-
08-JAN-2000	-	-	-	-
15-JAN-2000	-	-	-	-
22-JAN-2000	-	-	-	-
29-JAN-2000	-	-	-	-
05-FEB-2000	-	-	-	-
12-FEB-2000	-	-	-	-
19-FEB-2000	-	-	-	-
26-FEB-2000	-	-	-	-
04-MAR-2000	-	-	8.00-10.00	-
11-MAR-2000	-	-	8.00-10.00	-
18-MAR-2000	-	-	8.00-10.00	-
25-MAR-2000	-	-	8.00-10.00	-
01-APR-2000	-	10.00-12.00	10.00-12.00	-
08-APR-2000	-	10.00-12.00	10.00-12.00	-
15-APR-2000	-	-10.00	-10.00	-

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)

Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

REGULAR STORAGE ctns trypk	REGULAR STORAGE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	CONTROLLED ATMOSPHER ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs
GINGER GOLD U.S. ExFcy 113s	RED DELICIOUS U.S. ExFcy 2 1/2" min/up	RED DELICIOUS U.S. ExFcy 2 1/4" min	RED DELICIOUS U.S. ExFcy 2 1/2" min/up	RED DELICIOUS Comb U.S. ExFcy-U.S. 2 1/2" min/up

14-AUG-1999	-	-	-	-
21-AUG-1999	-	-	-	-
28-AUG-1999	-	-	-	-
04-SEP-1999	-	-	-	-
11-SEP-1999	-13.00	-12.00	-	-
18-SEP-1999	-13.00	-12.00	-	-
25-SEP-1999	-	-12.00	-	-12.00
02-OCT-1999	-	-12.00	-	10.00-10.50
09-OCT-1999	-	11.00-12.00	-9.50	9.00-10.00
16-OCT-1999	-	-11.00	-9.50	9.00-10.00
23-OCT-1999	-	-10.00	-	8.50-9.00
30-OCT-1999	-	9.00-10.00	-	8.00-9.00
06-NOV-1999	-	9.00-10.00	-8.00	8.00-9.00
13-NOV-1999	-	-10.00	-	-9.00
20-NOV-1999	-	-10.00	-	-9.00
27-NOV-1999	-	-10.00	-	-9.00
04-DEC-1999	-	-10.00	-	8.00-9.00
11-DEC-1999	-	-10.00	-	-
18-DEC-1999	-	-10.00	-	-
25-DEC-1999	-	-10.00	-	-
01-JAN-2000	-	-10.00	-	-
08-JAN-2000	-	-10.00	-	-
15-JAN-2000	-	-10.00	-	-8.00
22-JAN-2000	-	-10.00	-	-
29-JAN-2000	-	-10.00	-	-
05-FEB-2000	-	10.00-11.00	-	-
12-FEB-2000	-	10.00-11.00	-	10.00-11.00
19-FEB-2000	-	-10.00	-	10.00-11.00
26-FEB-2000	-	-	-	-11.00
04-MAR-2000	-	-	-	-11.00
11-MAR-2000	-	-	-	-11.00
18-MAR-2000	-	-	-	-11.00
25-MAR-2000	-	-	-	-11.00
01-APR-2000	-	-	-	-11.00
08-APR-2000	-	-	-	-11.00
15-APR-2000	-	-	-	-11.00

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)

Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

CONTROLLED ATMOSPHERE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	CONTROLLED ATMOSPHERE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs
RED DELICIOUS Comb U.S. ExFcy-U.S. 2 1/2" min/up	RED DELICIOUS Comb U.S. ExFcy-U.S. 2 1/4" min	RED DELICIOUS U.S. Fcy 2 1/2" min/up	RED DELICIOUS U.S. Fcy 2 1/2" min	RED DELICIOUS U.S. Fcy 2 1/4" min

14-AUG-1999	-	-	-	-
21-AUG-1999	-	-	-	-
28-AUG-1999	-	-	-	-
04-SEP-1999	-	-	-	-
11-SEP-1999	-	-	-	-
18-SEP-1999	-	-	-	-
25-SEP-1999	-	-	-	-
02-OCT-1999	-	-	-	-
09-OCT-1999	-	-	-	-
16-OCT-1999	-	-	-	-
23-OCT-1999	-	-	8.00-9.00	-
30-OCT-1999	-	-	-	7.50-8.00
06-NOV-1999	-	-	-	-
13-NOV-1999	-	-	-	-
20-NOV-1999	-	-	-	-
27-NOV-1999	-	-	-	-
04-DEC-1999	-	-	-	-
11-DEC-1999	-	-	-	-
18-DEC-1999	-	-	-	-
25-DEC-1999	-	-	-	-
01-JAN-2000	-	-	-	-
08-JAN-2000	-	-	-	-
15-JAN-2000	-	-8.00	-	-
22-JAN-2000	-	-8.00	-8.00	-
29-JAN-2000	-	-8.00	-8.00	-
05-FEB-2000	-	-8.00	-8.00	-
12-FEB-2000	-	-8.00	-8.00	-
19-FEB-2000	-	-	-	9.00-10.00
26-FEB-2000	-10.00	-	-9.00	8.00-10.00
04-MAR-2000	10.00-11.00	-	-	8.00-10.00
11-MAR-2000	10.00-11.00	-	-	-10.00
18-MAR-2000	10.00-11.00	-	-	-10.00
25-MAR-2000	10.00-11.00	-	-	-10.00
01-APR-2000	-10.00	-	-	-10.00
08-APR-2000	-10.00	-	-	-10.00
15-APR-2000	-10.00	-	-	-

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)

Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

CONTROLLED ATMOSPHERE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	CONTROLLED ATMOSPHERE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	CONTROLLED ATMOSPHERE ctns 12 3-lb flmbgs
RED DELICIOUS U.S. Fcy 2 1/4" min	GOLDEN DELICIOUS U.S. ExFcy 2 1/2" min/up	GOLDEN DELICIOUS U.S. ExFcy 2 1/2" min/up	GOLDEN DELICIOUS Comb U.S. ExFcy-U.S. 2 1/2" min/up	GOLDEN DELICIOUS Comb U.S. ExFcy-U.S. 2 1/2" min/up

14-AUG-1999	-	-	-	-
21-AUG-1999	-	-	-	-
28-AUG-1999	-	-	-	-
04-SEP-1999	-	-	-	-
11-SEP-1999	-	-	-	-
18-SEP-1999	-	-12.50	-	-
25-SEP-1999	-	-12.00	-	-12.00
02-OCT-1999	-	12.00-13.00	-	10.00-12.00
09-OCT-1999	-	11.00-12.00	-	9.00-10.00
16-OCT-1999	-	11.00-12.00	-	9.00-10.00
23-OCT-1999	-	10.00-11.00	-	-9.00
30-OCT-1999	-	-10.00	-	-9.00
06-NOV-1999	-	-10.00	-	-9.00
13-NOV-1999	-	-10.00	-	-9.00
20-NOV-1999	-	-10.00	-	-9.00
27-NOV-1999	-	-10.00	-	-9.00
04-DEC-1999	-	-10.00	-	8.00-9.00
11-DEC-1999	-	-10.00	-	-8.00
18-DEC-1999	-	-10.00	-	-8.00
25-DEC-1999	-	-10.00	-	-8.00
01-JAN-2000	-	-10.00	-	-
08-JAN-2000	-	-10.00	-	-
15-JAN-2000	-	-10.00	-	-
22-JAN-2000	-	-10.00	-	8.00-8.50
29-JAN-2000	-	-10.00	-	8.00-8.50
05-FEB-2000	-	-	10.00-11.00	-
12-FEB-2000	-	-	10.00-11.00	-
19-FEB-2000	-	-	-11.00	-
26-FEB-2000	7.50-9.00	-	-11.00	-
04-MAR-2000	7.50-9.00	-	-11.00	-
11-MAR-2000	-8.00	-	-11.00	-
18-MAR-2000	-8.00	-	-11.00	-
25-MAR-2000	-8.00	-	-11.00	-
01-APR-2000	8.00-8.50	-	11.00-12.00	-
08-APR-2000	-	-	11.00-12.00	-
15-APR-2000	-	-	-	10.00-11.00

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)

Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

REGULAR STORAGE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	CONTROLLED ATMOSPHER ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs
GRANNY SMITH U.S. ExFcy 2 1/2" up	GALA U.S. ExFcy 2 1/2" min/up	RED ROME U.S. ExFcy 2 1/2" up	RED ROME U.S. ExFcy 2 1/2" min/up	RED ROME Comb U.S. ExFcy-U.S. 2 1/2" up

14-AUG-1999	-	-	-	-
21-AUG-1999	-	-	-	-
28-AUG-1999	-	-	-	-
04-SEP-1999	-	-	-	-
11-SEP-1999	-	11.00-12.00	-	-
18-SEP-1999	-	11.00-12.00	-	-
25-SEP-1999	-	-12.00	-	-
02-OCT-1999	-	12.00-13.00	-	-
09-OCT-1999	-	12.00-13.00	-	-
16-OCT-1999	-	10.00-11.00	-	-
23-OCT-1999	-	-10.00	-10.00	-
30-OCT-1999	-	-10.00	-10.00	-
06-NOV-1999	-	10.00-13.00	-10.00	-
13-NOV-1999	-	-	-10.00	-
20-NOV-1999	-	-	-10.00	-9.00
27-NOV-1999	-	-	-10.00	-9.00
04-DEC-1999	-	-	9.00-10.00	8.50-9.00
11-DEC-1999	-	-	9.00-10.00	8.00-9.00
18-DEC-1999	9.00-10.00	-	9.00-10.00	8.00-9.00
25-DEC-1999	-	-	9.00-10.00	-8.00
01-JAN-2000	-	-	-	-
08-JAN-2000	-	-	-	-
15-JAN-2000	-	-	-8.00	-
22-JAN-2000	-	-	-8.00	-
29-JAN-2000	-	-	-8.00	-
05-FEB-2000	-	-	-8.00	-
12-FEB-2000	-	-	-8.00	-
19-FEB-2000	-	-	-8.00	-
26-FEB-2000	-	-	-	-
04-MAR-2000	-	-	-	-9.00
11-MAR-2000	-	-	-	-9.00
18-MAR-2000	-	-	-	-9.00
25-MAR-2000	-	-	-	-9.00
01-APR-2000	-	-	-	9.00-10.00
08-APR-2000	-	-	-	9.00-10.00
15-APR-2000	-	-	-	-9.00

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)

Sales F.O.B. Shipping Point Basis

APPLES - 1999 Season

REGULAR STORAGE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs
MCINTOSH U.S. ExFcy 2 1/2" min	JONATHAN U.S. ExFcy 2 1/2" min/up	JONATHAN Comb U.S. ExFcy-U.S. 2 1/2" min/up	JONATHAN U.S. Fcy 2 1/2" up	EMPIRE U.S. ExFcy 2 1/2" up/min

14-AUG-1999	-	-	-	-
21-AUG-1999	-	-	-	-
28-AUG-1999	-	-	-	-
04-SEP-1999	-	-	-	-
11-SEP-1999	-12.00	-	-11.00	-
18-SEP-1999	-12.00	-	-11.00	-
25-SEP-1999	-12.00	-	-11.00	-
02-OCT-1999	-	-10.00	10.00-11.00	10.00-10.50
09-OCT-1999	-	-10.00	-9.00	10.00-10.50
16-OCT-1999	-	-10.00	-9.00	-10.00
23-OCT-1999	-	9.00-10.00	8.00-9.00	-
30-OCT-1999	-	-	-	-
06-NOV-1999	-	-	-	-8.00
13-NOV-1999	-	-	-	-
20-NOV-1999	-	-	-	-10.00
27-NOV-1999	-	-	-	-
04-DEC-1999	-	-	-	-
11-DEC-1999	-	-	-	-
18-DEC-1999	-	-	-7.50	-
25-DEC-1999	-	-	-	-
01-JAN-2000	-	-	-	-
08-JAN-2000	-	-	-	-
15-JAN-2000	-	-	-8.50	-
22-JAN-2000	-	-	-8.50	-
29-JAN-2000	-	-	-	-
05-FEB-2000	-	-	-	-
12-FEB-2000	-	-	-	-
19-FEB-2000	-	-	-	-
26-FEB-2000	-	-	-	-
04-MAR-2000	-	-	-	-
11-MAR-2000	-	-	-	-
18-MAR-2000	-	-	-	-
25-MAR-2000	-	-	-	-
01-APR-2000	-	-	-	-
08-APR-2000	-	-	-	-
15-APR-2000	-	-	-	-

INWOOD - APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis
 APPLES - 1999 Season

REGULAR STORAGE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs	REGULAR STORAGE ctns 12 3-lb flmbgs
RED STAYMAN U.S. ExFcy 2 1/2" min	GINGER GOLD U.S. ExFcy 2 1/2" min/up	PAULA RED U.S. ExFcy 2 1/2" min	WINESAP U.S. ExFcy 2 1/2" up

14-AUG-1999	-	-	-
21-AUG-1999	-	-	-
28-AUG-1999	-	-	-
04-SEP-1999	-	-	-
11-SEP-1999	-	12.00-13.00	9.00-10.00
18-SEP-1999	-	12.00-13.00	-10.00
25-SEP-1999	-	11.0-13.00	-
02-OCT-1999	-	-	-
09-OCT-1999	-	-	-
16-OCT-1999	-	-	-
23-OCT-1999	-	-	-
30-OCT-1999	-	-	-
06-NOV-1999	-12.00	-	-
13-NOV-1999	-12.00	-	-
20-NOV-1999	-12.00	-	-
27-NOV-1999	-	-	-
04-DEC-1999	-	-	-
11-DEC-1999	-	-	-
18-DEC-1999	-	-	-
25-DEC-1999	-	-	-
01-JAN-2000	-	-	-8.00
08-JAN-2000	-	-	-
15-JAN-2000	-	-	-
22-JAN-2000	-	-	-8.00
29-JAN-2000	-	-	-8.00
05-FEB-2000	-	-	-8.00
12-FEB-2000	-	-	-
19-FEB-2000	-	-	-
26-FEB-2000	-	-	-
04-MAR-2000	-	-	-
11-MAR-2000	-	-	-
18-MAR-2000	-	-	-
25-MAR-2000	-	-	-
01-APR-2000	-	-	-
08-APR-2000	-	-	-
15-APR-2000	-	-	-

**Apples, Commercial: Bearing Acreage and Yield
by State and United States, 1997-99**

State	Bearing Acreage			Yield per Acre 1/		
	1997		1998	1999	1997	
	Acres			Pounds		
AZ	3,700	3,800	3,900	12,200	12,100	8,790
AR	900	900	900	8,000	5,000	6,000
CA	38,500	37,000	35,000	25,000	23,200	23,600
CO	3,200	3,000	2,800	10,900	21,700	2,860
CT	2,400	2,400	2,400	10,000	7,290	9,580
GA	1,400	1,400	1,300	10,700	7,860	9,230
ID	6,600	6,600	5,400	16,700	23,500	13,000
IL	5,000	5,000	5,000	14,800	9,000	11,700
IN	4,000	4,000	4,000	12,500	13,500	15,100
IA	1,800	1,700	1,700	7,220	5,120	6,470
KS	650	600	550	11,500	2,670	13,100
KY	1,500	1,400	1,300	4,330	7,860	6,920
ME	4,700	4,700	4,700	13,600	9,470	15,300
MD	2,800	2,600	2,700	16,400	13,300	14,100
MA	5,250	5,250	5,250	11,400	6,100	12,400
MI	54,000	54,000	52,500	18,500	18,500	23,000
MN	2,800	2,800	2,900	7,860	8,500	8,590
MO	3,800	3,800	3,800	13,900	8,950	12,900
NH	2,950	2,950	2,900	13,700	6,440	15,000
NJ	3,500	3,500	3,300	15,700	15,700	15,200
NM	1,800	1,800	1,800	3,890	4,440	1,110
NY	55,000	55,000	55,000	20,400	19,500	22,900
NC	9,500	9,500	9,000	16,000	19,500	21,100
OH	7,900	7,900	7,700	7,590	10,100	13,000
OR	8,700	8,700	8,700	18,400	20,700	17,200
PA	23,000	23,000	23,000	23,300	17,200	22,000
RI	300	300	300	12,000	8,670	12,000
SC	2,900	2,700	2,400	20,700	16,700	13,300
TN	1,400	1,400	1,100	7,140	8,930	8,640
UT	2,800	2,800	2,800	15,000	16,100	3,210
VT	3,700	3,700	3,900	13,500	9,460	15,400
VA	17,000	17,000	17,000	15,900	16,500	21,200
WA	170,000	172,000	172,000	29,400	38,400	29,100
WV	8,000	8,000	8,000	14,400	13,800	18,100
WI	6,500	6,400	6,500	7,620	11,900	11,900
US	467,950	467,600	461,500	22,100	24,900	22,900

1/ Yield is based on total production, which includes unharvested production and fruit harvested but not sold due to market conditions.

Source: National Agricultural Statistics Service (NASS) Non Citrus Fruits and Nuts 1999 Summary, July 2000

**Apples, Commercial: Price and Value by State
by State and United States, 1997-99**

State	Price per Pound			Value of Utilized Production		
	: 1997	: 1998	: 1999	: 1997	: 1998	: 1999
	----- Dollars -----			----- 1,000 Dollars -----		
AZ	: 0.107	0.147	0.127	4,724	6,628	4,054
AR	: 0.289	0.227	0.238	2,053	816	1,001
CA	: 0.169	0.153	0.146	162,655	131,340	120,696
CO	: 0.151	0.119	0.218	5,138	7,031	1,740
CT	: 0.312	0.335	0.276	7,170	5,701	6,078
GA	: 0.137	0.161	0.174	1,922	1,289	1,919
ID	: 0.139	0.085	0.171	15,290	9,793	11,960
IL	: 0.196	0.186	0.214	13,103	6,500	9,109
IN	: 0.218	0.242	0.234	10,469	12,123	12,834
IA	: 0.286	0.286	0.319	2,148	2,317	3,514
KS	: 0.185	0.256	0.277	1,186	230	1,442
KY	: 0.261	0.284	0.293	1,512	2,556	2,051
ME	: 0.193	0.218	0.202	11,992	9,390	12,335
MD	: 0.200	0.178	0.094	8,915	6,068	3,566
MA	: 0.258	0.307	0.268	15,120	9,050	15,300
MI	: 0.098	0.087	0.086	98,200	83,200	102,030
MN	: 0.443	0.444	0.413	7,757	8,304	7,962
MO	: 0.189	0.172	0.176	9,551	4,997	8,110
NH	: 0.210	0.279	0.215	8,400	5,296	9,023
NJ	: 0.132	0.122	0.128	7,271	6,608	6,375
NM	: 0.339	0.210	0.250	2,373	1,680	500
NY	: 0.126	0.114	0.114	141,320	109,560	140,230
NC	: 0.110	0.111	0.151	16,494	14,942	25,730
OH	: 0.221	0.205	0.219	13,274	15,363	19,896
OR	: 0.238	0.141	0.101	38,032	20,229	14,630
PA	: 0.133	0.139	0.109	69,825	54,055	55,020
RI	: 0.267	0.304	0.372	907	668	1,079
SC	: 0.122	0.197	0.137	6,844	8,278	4,110
TN	: 0.238	0.222	0.211	2,023	2,000	1,686
UT	: 0.165	0.145	0.219	6,747	4,480	1,970
VT	: 0.187	0.217	0.205	9,163	7,278	10,640
VA	: 0.106	0.117	0.109	27,741	31,491	38,175
WA	: 0.164	0.115	0.170	821,400	700,000	849,600
WV	: 0.103	0.090	0.092	11,300	9,678	12,860
WI	: 0.294	0.278	0.281	13,384	17,233	17,046
US	: 0.154	0.122	0.148	1,575,403	1,316,172	1,534,271

Source: National Agricultural Statistics Service (NASS) Non Citrus Fruits and Nuts 1999 Summary, July 2000

Apples, Commercial: Fresh Market Utilization and Price
by State and United States, 1997-99 1/

State	Fresh Market							
	Quantity			Price per Pound 1/				
	1997	1998	1999	1997	1998	1999		
	----- Million Pounds -----						----- Dollars -----	
:	:	:	:	:	:	:	:	:
AZ	: 0.5	11.7	5.4	0.553	0.400	0.406		
CA	: 375.0	400.0	388.0	0.332	0.272	0.248		
CO	: 22.5	45.0	5.0	0.191	0.134	0.300		
CT	: 18.0	14.0	16.5	0.360	0.395	0.355		
ID	: 50.0	70.0	50.0	0.247	0.128	0.216		
IL	: 57.0	26.0		0.219	0.228			
IN	: 34.5	34.9	40.8	0.278	0.316	0.295		
KY	: 4.9	9.0	6.6	0.270	0.284	0.305		
ME	: 43.0	33.0	40.0	0.240	0.270	0.290		
MD	: 30.2	20.0	9.2	0.254	0.246	0.170		
MA	: 43.5	22.0	42.0	0.320	0.395	0.350		
MI	: 300.0	320.0	370.0	0.150	0.140	0.145		
MO	: 38.5	20.5	34.0	0.230	0.223	0.220		
NH	: 28.0	14.5	26.5	0.270	0.350	0.320		
NJ	: 22.0	22.0	20.0	0.203	0.200	0.213		
NM	: 7.0	8.0	2.0	0.339	0.210	0.250		
NY	: 520.0	420.0	590.0	0.176	0.158	0.165		
NC	: 36.0	47.0	80.0	0.227	0.170	0.235		
OH	: 47.0	52.0	73.0	0.265	0.270	0.258		
OR	: 112.0	89.0	100.0	0.316	0.210	0.122		
PA	: 175.0	151.0	127.0	0.227	0.223	0.210		
SC	: 18.0	23.0	12.0	0.205	0.293	0.260		
UT	: 34.0	26.0	8.0	0.183	0.170	0.240		
VT	: 38.0	23.5	36.0	0.220	0.288	0.280		
VA	: 53.0	100.0	125.0	0.204	0.189	0.183		
WA	: 3,600.0	4,300.0	3,600.0	0.213	0.154	0.215		
WV	: 20.0	17.0	20.0	0.187	0.159	0.217		
WI	: 39.0	52.6	52.9	0.329	0.316	0.317		
Oth Sts	: 47.9	40.8	84.2	0.348	0.364	0.210		
US	: 5,814.5	6,412.5	5,964.1	0.221	0.173	0.212		

1/ Equivalent packinghouse door returns for CA, NY, OR, and WA; price at first sale for other States.

Source: National Agricultural Statistics Service (NASS) Non Citrus Fruits and Nuts 1999 Summary, July 2000

**Apples, Commercial: Value of Fresh Market Production
by State and United States, 1997-99**

State	Fresh Market		
	Value of Production		
	1997	1998	1999
1,000 Dollars			
AZ	277	4,680	2,192
CA	124,500	108,800	96,224
CO	4,298	6,030	1,500
CT	6,480	5,530	5,858
ID	12,350	8,960	10,800
IL	12,483	5,928	8,625
IN	9,591	11,028	12,036
KY	1,323	2,556	2,013
ME	10,320	8,910	11,600
MD	7,671	4,920	1,564
MA	13,920	8,690	14,700
MI	45,000	44,800	53,650
MO	8,855	4,572	7,480
NH	7,560	5,075	8,480
NJ	4,466	4,400	4,260
NM	2,373	1,680	500
NY	91,520	66,360	97,350
NC	8,172	7,990	18,800
OH	12,455	14,040	18,834
OR	35,392	18,690	12,200
PA	39,725	33,673	26,670
SC	3,690	6,739	3,120
UT	6,222	4,420	1,920
VT	8,360	6,768	10,080
VA	10,812	18,900	22,875
WA	766,800	662,200	774,000
WV	3,740	2,703	4,340
WI	12,831	16,622	16,769
Oth Sts	16,680	14,843	17,659
US	1,287,866	1,110,507	1,266,099

Source: National Agricultural Statistics Service (NASS) Non Citrus Fruits and Nuts 1999 Summary, July 2000

REVIEW OF THE 1999-2000 PROCESSED APPLE SEASON

A severe drought and above normal temperatures plagued the Mid-Atlantic states during the summer resulting in smaller sized apples with high sugar, quality and color. Crop volume was very large and there was no shortage of supply of juice apples the entire season; although large sized canners (2 $\frac{3}{4}$ " and larger) were more difficult to obtain. Harvesting occurred around the seasonal norm. There were only slight reports of drops and limb damage caused by rains and wind from hurricane Floyd in mid-September. These late rains helped the apples size. September demand for juice and canners ranged from good to moderate. Processors had used up most of their summer inventories and during September and October they were very busy filling retail orders. October proved very busy with very heavy supplies causing a shortage of bins and storage space. Despite the small size, apple pack outs were higher than earlier predictions. Most processors built up yard supplies and were not as worried about fruit keeping like they had been last year. A few had made purchases from North Carolina on premium grade and large sized canner fruit. Apple quality was outstanding with very little russetting on Golden Delicious and the Red Romes had the best color in years. Harvesting slowed by late October and by early November storages were full. In November, processors concentrated on building up warehouse inventories. Demand slowed in December to fairly light levels with steady prices. At this point many growers had heavy supplies of apples without homes, especially Red Delicious and despite some warm weather during these months, the apples held their firmness very well. Most processors were busy using yard supplies. Trading was very slow during January and February with most movement being contracted fruit. Some regular storage fruit was available into February; although by this time their condition was variable. Most processors were purchasing or taking only controlled atmosphere fruit and growers were dumping packing line culls as processors were not able to use them. In late April most of the small cider operations were finished pressing for the season.

The first Market News price report was issued Wednesday, September 22, 1999. The majority of canner and juice fruit moved on a contractual basis with a few open sales. All fruit was under Federal-State inspection. Processed tonnage prices for canner fruit were generally steady during the season from their September contracted prices. This is slightly lower than last season. U.S. No. One grade fruit delivered to processors and paid to sized 2 $\frac{1}{2}$ -2 $\frac{3}{4}$ inches per hundredweight were \$8.00-9.00 for Golden Delicious, Stayman \$7.25-8.50, York, Spy and Granny Smith \$8.50-9.25, Red Rome \$7.25-7.75 and Tree Run Red Delicious and Law Rome \$6.00. The one exception was a \$2.00 decrease on Red Delicious to \$4.00-6.00 in late November due to extremely heavy supplies in the District and in areas to the north and south. Occasionally processors paid slightly highly prices for premium sized Golden Delicious controlled atmosphere fruit. Straight loads of juice stock per ton U.S. Cider grade or better, including contract sales, delivered to processors and paid to growers opened at \$4.00-5.00 mostly \$4.00-4.50 on September 22, 1999 and followed a declining pattern. This price was about the same as last years price. Although juice demand was good during harvest, heavy supplies caused the price to decreased to mostly \$4.00 the following week. In late November the price decreased again to \$3.50-4.00 and then to \$3.00-3.50 in February. Juice prices remained at that level of trading for the remainder of the reporting period, which ended June 7, 2000.

Appalachian District Weekly Processed Apple Utilization – 1999-2000 Crop

Week Ending	Canners	Total To Date Canners	Juice	Total To Date Juice	Weekly Totals	Total To Date 1999	Total To Date 1998
Jul 31							
Aug 7						40	
Aug 14						40	
Aug 21						3,870	
Aug 28							3,870
Sept 4			420	420	420	8,106	
Sept 11	3,263	3,263	1,427	1,847	4,690	5,110	14,488
Sept 18*	8,305	11,568	5,271	7,118	13,576	18,686	26,346
Sept 25	7,940	19,508	15,449	22,567	23,389	42,075	38,338
Oct 2	7,686	27,194	4,748	27,315	12,434	54,509	53,186
Oct 9	10,517	37,711	6,964	34,279	17,481	71,990	68,342
Oct 16	11,631	49,342	5,704	39,983	17,335	89,325	83,241
Oct 23	12,647	61,989	7,566	47,549	20,213	109,538	97,668
Oct 30	10,961	72,950	7,768	55,317	18,729	128,267	112,076
Nov 6	10,110	83,060	6,413	61,730	16,523	144,790	122,204
Nov 13	8,863	91,923	5,320	67,050	14,183	158,973	134,193
Nov 20	8,545	100,468	6,253	73,303	14,798	173,771	143,095
Nov 27	5,370	105,838	3,702	77,005	9,072	182,843	147,717
Dec 4	4,280	110,118	8,157	85,162	12,437	195,280	156,055
Dec 11	8,116	118,234	5,297	90,459	13,413	208,693	164,960
Dec 18	5,884	124,118	4,175	94,634	10,059	218,752	172,785
Dec 25	2,952	127,070	2,562	97,196	5,514	224,266	174,825
Jan 1	1,752	128,822	1,253	98,449	3,005	227,271	178,868
Jan 8	3,475	132,297	3,307	101,756	6,782	234,053	185,095
Jan 15	5,885	138,182	4,381	106,137	10,266	244,319	191,353
Jan 22	6,107	144,289	3,842	109,979	9,949	254,268	199,714
Jan 29	4,741	149,050	2,396	112,375	7,157	261,425	209,257
Feb 5	5,619	154,669	2,521	114,896	8,140	269,565	218,481
Feb 12	6,452	161,121	2,932	117,828	9,384	278,949	225,890
Feb 19	6,783	167,904	3,560	121,388	10,343	289,292	235,314
Feb 26	7,767	175,671	3,113	124,501	10,880	300,172	244,724
Mar 4	5,275	180,946	3,819	128,320	9,094	309,266	253,097
Mar 11	6,709	187,655	2,716	131,036	9,425	318,691	260,311
Mar 18	7,420	198,075	3,711	134,747	11,131	329,822	266,836
Mar 25	6,429	204,504	4,572	139,319	11,001	340,823	274,451
Apr 1	5,607	210,111	2,830	142,149	8,437	349,260	279,042
Apr 8	5,620	215,731	3,177	145,326	8,797	358,057	288,601**
Apr 15	6,438	222,169	5,305	150,631	11,743	369,800	
Apr 22	3,913	226,082	3,617	154,248	7,530	377,330	
Apr 29	5,855	231,937	4,007	158,255	9,862	387,192	
May 6	4,689	236,626	3,115	161,370	7,804	394,996	
May 13	4,398	241,024	30,13	164,383	7,411	402,407	
May 20	3,549	244,573	2,542	166,925	6,091	408,498	
May 27	4,643	249,216	2,248	169,173	6,891	415,389	
Jun 3	2,911	252,127	1,613	170,786	4,524	419,913**	
Total		252,127		170,786		419,913	288,601

* First Report of the season. ** Last Report of the season.

Source: USDA, Market News Service

Three District Comparison of Weekly Apple Utilization

Week Ending	APPALACHIAN	CALIFORNIA	WASHINGTON	THREE STATE WEEKLY TOTAL
Jul 31		1,062		1,062+
Aug 7		1,490		1,490+
Aug 14		3,221		3,221+
Aug 21		4,806		4,806+
Aug 28		4,340		4,340+
Sept 4	420	3,729	3,568	7,717+
Sept 11	4,690	3,870	11,056	19,616+
Sept 18	13,576	3,510	9,370	26,456
Sept 25	23,389	3,906	9,852	37,147
Oct 2	12,434	4,659	10,692	27,785
Oct 9	17,481	4,417	15,864	36,932
Oct 16	17,335	4,812	15,880	38,027
Oct 23	20,213	4,877	18,406	43,496
Oct 30	18,729	5,172	15,906	39,647
Nov 6	16,523	4,936	15,972	37,431
Nov 13	14,183	4,716	14,808	33,707
Nov 20	14,798	4,758	17,800	37,358
Nov 27	9,072	2,422	7,160	18,654
Dec 4	12,437	3,776	15,732	31,945
Dec 11	13,413	4,268	17,115	34,796
Dec 18	9,135	3,603	15,124	27,862
Dec 25	5,514	2,056	7,084	14,654
Jan 1	3,005	2,149	6,842	11,996
Jan 8	6,782	1,423	11,672	19,777
Jan 15	10,266	1,966	15,533	27,765
Jan 22	9,949	1,694	14,914	26,557
Jan 29	7,157	1,900	13,407	22,464
Feb 5	8,140	2,168	11,953	22,261
Feb 12	9,384	2,397	13,428	25,209
Feb 19	10,343	2,214	14,766	27,324
Feb 26	10,880	2,434	13,782	27,096
Mar 4	9,094	2,528	12,273	23,895
Mar 11	9,425	2,528	13,090	25,043
Mar 18	11,131	2,365	14,408	27,904
Mar 25	11,001	1,887	11,917	24,815
Apr 1	8,437	1,521	12,948	22,906
Apr 8	8,797	2,166	10,991	21,954
Apr 15	11,743	2,153	9,974	23,870
Apr 22	7,530	1,934	8,841	18,305
Apr 29	9,862	2,607	12,411	24,880
May 6	7,804	2,115	9,549	19,468
May 13	7,411	2,147	11,288	20,846
May 20	6,091	2,121	11,490	19,702
May 27	6,891	1,530	7,625	16,046
Jun 3	4,524	1,442	4,219	10,185
TOTAL 1999 SEASON TO DATE	419,913	133,813	492,831	1,051,081
FINAL 1998 SEASON*	288,601	182,054	831,462	1,302,117
FINAL 1997 SEASON	497,143	183,193	627,978	1,308,314
FINAL 1996 SEASON	415,976	194,189	628,022	1,238,187

+ Includes small quantity of old crop California and Washington apples. Data for other states processing apples was not collected.

- Appalachian Ending Date for 1998 was April 10, 1999, 1997 was June 6, 1998 and 1996 was May 2, 1997. The final totals reflect to this final week of data collection.

Source: USDA, Market News Service

**Apples, Commercial: Processed Utilization and Price
by State and United States, 1997-99**

State	Processed					
	Quantity			Price per Ton		
	1997	1998	1999	1997	1998	1999
	----- Million Pounds -----					
AZ	43.6	33.3	26.6	204.00	117.00	140.00
CA	587.0	460.0	437.0	130.00	98.00	112.00
CO	11.5	14.0	3.0	146.00	143.00	160.00
CT 1/	5.0	3.0	5.5	276.00	114.00	80.00
ID	60.0	45.0	20.0	98.00	37.00	116.00
IL	10.0	9.0		124.00	127.00	
IN	13.5	15.1	14.0	130.00	145.00	114.00
KY	0.9		0.4	420.00		188.00
ME 1/	19.0	10.0	21.0	176.00	96.00	70.00
MD	14.3	14.0	28.8	174.00	164.00	139.00
MA 1/	15.0	7.5	15.0	160.00	96.00	80.00
MI	700.0	640.0	820.0	152.00	120.00	118.00
MO	12.0	8.5	12.0	116.00	100.00	105.00
NH 1/	12.0	4.5	15.5	140.00	98.00	70.00
NJ	33.0	32.0	30.0	170.00	138.00	141.00
NY	600.0	540.0	640.0	166.00	160.00	134.00
NC	114.0	88.0	90.0	146.00	158.00	154.00
OH	13.0	23.0	18.0	126.00	115.00	118.00
OR	48.0	54.0	45.0	110.00	57.00	108.00
PA	350.0	237.0	378.0	172.00	172.00	150.00
SC	38.0	19.0	18.0	166.00	162.00	110.00
UT	7.0	5.0	1.0	150.00	24.00	100.00
VT 1/	11.0	10.0	16.0	146.00	102.00	70.00
VA	209.0	169.0	225.0	162.00	149.00	136.00
WA	1,400.0	1,800.0	1,400.0	78.00	42.00	108.00
WV	90.0	90.0	120.0	168.00	155.00	142.00
WI	6.5	9.4	7.7	170.00	130.00	72.00
Oth Sts	16.5	9.7	19.9	160.00	161.00	94.90
US	4,439.8	4,350.0	4,427.4	130.00	94.60	121.00

1/ Beginning in 1998, price excludes any value added ingredients, processing or alteration of the raw product.

Source: National Agricultural Statistics Service (NASS) Non Citrus Fruits and Nuts 1999 Summary, July 2000

**Apples, Commercial: Value of Processed Production
by State and United States, 1997-99**

State	Processed		
	Value of Production		
	1997	1998	1999
1,000 Dollars			
AZ	4,447	1,948	1,862
CA	38,155	22,540	24,472
CO	840	1,001	240
CT	690	171	220
ID	2,940	833	1,160
IL	620	572	484
IN	878	1,095	798
KY	189		38
ME	1,672	480	735
MD	1,244	1,148	2,002
MA	1,200	360	600
MI	53,200	38,400	48,380
MO	696	425	630
NH	840	221	543
NJ	2,805	2,208	2,115
NY	49,800	43,200	42,880
NC	8,322	6,952	6,930
OH	819	1,323	1,062
OR	2,640	1,539	2,430
PA	30,100	20,382	28,350
SC	3,154	1,539	990
UT	525	60	50
VT	803	510	560
VA	16,929	12,591	15,300
WA	54,600	37,800	75,600
WV	7,560	6,975	8,520
WI	553	611	277
Oth Sts	1,316	781	944
US	287,537	205,665	268,172

Source: National Agricultural Statistics Service (NASS) Non Citrus Fruits and Nuts 1999 Summary; July 2000

Apples, Commercial: Processed Utilization, Use, and Price
by State and United States, 1997-99

Use and State	Processed Utilization 1/						
	Quantity			Price per Ton			
	1997	1998	1999	1997	1998	1999	
	: ----- Million Pounds -----						----- Dollars -----
Canned	:						
CA	:	75.0	20.0	36.0	144.00	144.00	146.00
MI	:	265.0	230.0	245.0	180.00	146.00	145.00
NY	:	335.0	292.0	310.0	186.00	192.00	164.00
NC	:	69.0	58.0	50.0	178.00	190.00	173.00
PA	:	275.0	181.0	248.0	190.00	192.00	176.00
VA	:	143.0	109.0	141.0	180.00	180.00	166.00
WA	:	190.0	170.0	180.0	100.00	84.00	96.00
Oth Sts	:	146.8	113.8	138.3	181.00	175.00	160.00
US	:	1,498.8	1,173.8	1,348.3	172.00	164.00	153.00
Juice & Cider	:						
CA	:	362.0	320.0	367.0	106.00	88.00	104.00
KY	:	0.9			420.00		
MI	:	270.0	300.0	450.0	104.00	82.00	90.00
NY	:	160.0	170.0	266.0	106.00	92.00	90.00
NC	:	42.0	23.0	30.0	96.00	78.00	94.00
OH	:	12.0	21.0		124.00	108.00	
OR	:	30.0	35.0		66.00	34.00	
PA	:	65.0	47.0	120.0	105.00	114.00	100.00
VA	:	56.0	53.0	83.0	118.00	90.00	85.00
WA	:	930.0	1,330.0	900.0	66.00	32.00	105.00
WV	:			30.0			92.00
Oth Sts	:	217.2	186.2	213.8	134.00	66.70	93.00
US	:	2,145.1	2,485.2	2,459.8	92.00	57.70	98.20
Frozen	:						
MI	:	160.0	100.0	110.0	192.00	173.00	170.00
NY	:	88.0	68.0	45.0	202.00	200.00	168.00
Oth Sts	:	101.0	98.0	60.3	158.00	81.60	133.00
US	:	349.0	266.0	215.3	185.00	146.00	159.00
Dried	:						
US	:	267.0	329.9	278.2	107.00	75.50	122.00
Other 2/	:						
MI	:	5.0	10.0	15.0	120.00	100.00	115.00
NY	:	10.0	4.0	19.0	104.00	80.00	164.00
Oth Sts	:	164.9	81.1	91.8	163.00	150.00	155.00
US	:	179.9	95.1	125.8	159.00	145.00	153.00

1/ Missing data included in Other States to avoid disclosure of individual operations.

2/ Includes vinegar, wine, and fresh slices for pie making.

**Apples : Unutilized Production by State
and United States, 1997-99**

Crop and State	Unharvested Production			Harvested Not Sold		
	1997	1998	1999	1997	1998	1999
Million Pounds						
Apples						
AZ	0.1		1.2	0.8	1.0	1.1
AR		0.8	1.1	0.1	0.1	0.1
CO	1.0	5.0				1.0
CT	1.0	0.5	1.0			
GA	1.0	3.0	1.0			
ID		38.0				2.0
IL	4.0	9.0	15.0	3.0	1.0	1.0
IN	1.5	3.5	5.0	0.5	0.5	0.5
IA	5.4	0.6		0.1		
KS	0.9	0.6	1.4	0.2	0.1	0.6
KY	0.5	1.6	1.3	0.2	0.4	0.7
ME	1.5	1.5	9.0	0.5		2.0
MD	1.5	0.6				
MA	1.5	2.5	7.0			1.0
MI		40.0	20.0			
MN	3.6	3.8	3.9	0.9	1.3	1.7
MO	2.5	2.3	2.7		2.7	0.3
NH	0.5		1.5			
NJ						1.0
NY		100.0	30.0		10.0	
NC	2.0	50.0	10.0			10.0
OH		2.0	6.0		3.0	3.0
OR		37.0	5.0			
PA	3.0			7.0	7.0	
RI	0.2	0.4	0.7			
SC	3.6	1.0	1.0	0.4	2.0	1.0
TN	1.0	3.0	1.0	0.5	0.5	0.5
UT	1.0	14.0				
VT	1.0	1.5	8.0			
VA	8.0	11.0	10.0			
WA		500.0				
WV	3.0	2.0	5.0	2.0	1.0	
WI	3.0	10.7	12.0	1.0	3.4	4.8
US	52.3	845.9	159.8	17.2	38.0	28.3
				1,000 Pounds		

Source: National Agricultural Statistics Service (NASS) Non Citrus Fruits and Nuts 1999 Summary; July 2000